

**Emergency Family Assistance
Association, Inc.**

(a nonprofit Colorado corporation)

Boulder, Colorado

Financial Statements

June 30, 2017 and 2016

Emergency Family Assistance Association, Inc.

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Independent Auditor's Report

To the Board of Directors
Emergency Family Assistance Association, Inc.
Boulder, Colorado

We have audited the accompanying financial statements of Emergency Family Assistance Association, Inc. (a nonprofit Colorado corporation), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report (continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Emergency Family Assistance Association, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Brock and Company, CPAs, P.C.

Certified Public Accountants

Longmont, Colorado
September 13, 2017

Emergency Family Assistance Association, Inc.

Statements of Financial Position

June 30	2017	2016
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 1,045,796	\$ 1,074,064
Investments, fair value	475,043	250,494
Grants and pledges receivable	334,937	29,433
Inventory	92,028	118,587
Prepaid expenses and other current assets	52,091	65,098
Total current assets	<u>1,999,895</u>	<u>1,537,676</u>
Property and Equipment		
Land	1,069,768	1,069,768
Buildings and major improvements	6,064,784	6,064,784
Minor building improvements	896,328	779,385
Furniture and fixtures	170,505	165,833
Computers and electronics	88,052	86,772
Vehicles	77,533	109,431
Software	22,474	19,479
Construction in process	478,118	135,077
	<u>8,867,562</u>	<u>8,430,529</u>
Less accumulated depreciation	<u>(3,039,819)</u>	<u>(2,796,239)</u>
Net property and equipment	<u>5,827,743</u>	<u>5,634,290</u>
Other Assets		
Deposits and other assets	18,626	10,369
Beneficial interest in assets held by The Community Foundation Serving Boulder County	76,389	51,512
Cash restricted for buildings and improvements	453,227	561,965
Cash restricted for bank note	87,500	87,500
Total other assets	<u>635,742</u>	<u>711,346</u>
Total assets	<u>\$ 8,463,380</u>	<u>\$ 7,883,312</u>

	2017	2016
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$ 83,186	\$ 31,320
Accrued expenses	62,810	62,784
Deposits payable	32,510	36,182
Deferred revenue	205,516	222,825
Note payable, current portion	21,200	20,902
Total current liabilities	<u>405,222</u>	<u>374,013</u>
Long-Term Liabilities		
Note payable, net of current portion	655,489	676,694
Total liabilities	<u>1,060,711</u>	<u>1,050,707</u>
Net Assets		
Unrestricted		
Board-designated, current needs	670,000	660,000
Board-designated endowment	30,615	29,415
Undesignated	6,243,893	5,575,802
Total unrestricted net assets	<u>6,944,508</u>	<u>6,265,217</u>
Temporarily restricted	458,161	567,388
Total net assets	<u>7,402,669</u>	<u>6,832,605</u>
Total liabilities and net assets	<u>\$ 8,463,380</u>	<u>\$ 7,883,312</u>

The accompanying Notes are an integral part of these financial statements.

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Emergency Family Assistance Association, Inc.

Statements of Activities

Years ended June 30

	2017		
	Unrestricted	Temporarily Restricted	Total
Support, Other Revenue and Gains			
Support			
Private donations	\$ 2,364,243	\$ -	\$ 2,364,243
In-kind donations	1,441,473	-	1,441,473
Grants	666,596	-	666,596
Special event income	459,362	-	459,362
Special event expense	(92,331)	-	(92,331)
Net assets released from restrictions	109,227	(109,227)	-
Total support	<u>4,948,570</u>	<u>(109,227)</u>	<u>4,839,343</u>
Other Revenue and Gains			
Rental income	200,090	-	200,090
Interest and dividends	2,241	-	2,241
Unrealized gain on investments	-	-	-
Gain on sale of equipment	3,000	-	3,000
Other revenue	3,627	-	3,627
Total other revenue and gains	<u>208,958</u>	<u>-</u>	<u>208,958</u>
Total support, other revenue and gains	<u>5,157,528</u>	<u>(109,227)</u>	<u>5,048,301</u>
Functional Expenses and Losses			
Functional Expenses			
Program services			
Basic needs	2,588,223	-	2,588,223
Emergency shelter	558,053	-	558,053
Transitional housing	496,764	-	496,764
Children's programs	128,996	-	128,996
Total program services	<u>3,772,036</u>	<u>-</u>	<u>3,772,036</u>
Supporting services			
General and administrative	182,825	-	182,825
Fundraising	502,280	-	502,280
Total supporting services	<u>685,105</u>	<u>-</u>	<u>685,105</u>
Total functional expenses	<u>4,457,141</u>	<u>-</u>	<u>4,457,141</u>
Losses			
Unrealized loss on investments	21,096	-	21,096
Total functional expenses and losses	<u>4,478,237</u>	<u>-</u>	<u>4,478,237</u>
Change in Net Assets	679,291	(109,227)	570,064
Net Assets, Beginning of Year	<u>6,265,217</u>	<u>567,388</u>	<u>6,832,605</u>
Net Assets, End of Year	<u>\$ 6,944,508</u>	<u>\$ 458,161</u>	<u>\$ 7,402,669</u>

2016		
Unrestricted	Temporarily Restricted	Total
\$ 1,451,474	\$ 240,417	\$ 1,691,891
1,340,255	-	1,340,255
797,113	-	797,113
410,070	-	410,070
(90,804)	-	(90,804)
226,763	(226,763)	-
<u>4,134,871</u>	<u>13,654</u>	<u>4,148,525</u>
202,843	-	202,843
3,904	-	3,904
379	-	379
-	-	-
1,656	-	1,656
<u>208,782</u>	<u>-</u>	<u>208,782</u>
<u>4,343,653</u>	<u>13,654</u>	<u>4,357,307</u>
2,385,520	-	2,385,520
555,881	-	555,881
460,020	-	460,020
100,500	-	100,500
<u>3,501,921</u>	<u>-</u>	<u>3,501,921</u>
180,803	-	180,803
486,301	-	486,301
<u>667,104</u>	<u>-</u>	<u>667,104</u>
4,169,025	-	4,169,025
-	-	-
<u>4,169,025</u>	<u>-</u>	<u>4,169,025</u>
174,628	13,654	188,282
<u>6,090,589</u>	<u>553,734</u>	<u>6,644,323</u>
<u>\$ 6,265,217</u>	<u>\$ 567,388</u>	<u>\$ 6,832,605</u>

The accompanying Notes are an integral part of these financial statements.

Emergency Family Assistance Association, Inc.

Statement of Functional Expenses

Year ended June 30, 2017

	Program Services				Total
	Basic Needs	Emergency Shelter	Transitional Housing	Children's Program	
Salaries	\$ 421,688	\$ 199,971	\$ 151,039	\$ 84,130	\$ 856,829
Payroll taxes	32,154	16,565	11,862	8,107	68,688
Employee benefits	73,595	39,294	28,059	18,152	159,099
Workers compensation insurance	6,437	3,311	2,391	1,655	13,794
Total personnel	533,874	259,140	193,351	112,045	1,098,410
Client aid					
In-kind	1,246,826	643	-	-	1,247,468
Purchased	650,617	8,484	2,507	4,953	666,561
Rent					
In-kind	-	112,430	-	-	112,430
Purchased	2,673	-	4,305	-	6,978
Marketing and donor recognition	848	176	161	99	1,283
Contracted services	38,798	3,893	2,908	1,770	47,369
Utilities	11,157	40,473	42,127	-	93,757
Repairs and maintenance	13,275	28,606	35,771	102	77,754
Computers and copiers	15,568	10,759	5,880	2,647	34,853
Insurance	9,909	7,324	13,494	2,321	33,048
Interest expense	-	4	29,692	-	29,696
Supplies	3,747	9,641	7,190	1,962	22,540
In-kind services	-	-	-	-	-
Staff development	7,853	2,093	1,513	814	12,272
Transportation	4,069	2,184	1,688	1,258	9,199
Credit card fees	-	45	150	-	195
Telephone	2,940	2,369	3,056	203	8,567
Miscellaneous expense	896	518	2,903	86	4,404
Postage	417	72	99	38	626
Volunteer development	2,102	475	417	379	3,372
Work study program	1,196	563	442	295	2,496
Investment management fees	-	-	-	-	-
Total expenses before depreciation	2,546,764	489,891	347,655	128,969	3,513,279
Depreciation - major assets	32,560	43,824	112,367	-	188,751
Depreciation - minor assets	8,899	24,338	36,742	27	70,006
Total expenses	\$ 2,588,223	\$ 558,053	\$ 496,764	\$ 128,996	\$ 3,772,036

Supporting Services			
General and Administrative	Fundraising	Total	Total Expenses
\$ 106,899	\$ 241,537	\$ 348,436	\$ 1,205,265
5,639	17,486	23,125	91,813
13,081	38,652	51,733	210,833
1,104	3,494	4,598	18,392
<u>126,723</u>	<u>301,169</u>	<u>427,892</u>	<u>1,526,302</u>
-	-	-	1,247,468
-	-	-	666,561
-	-	-	112,430
-	-	-	6,978
12	114,683	114,695	115,978
22,597	30,066	52,664	100,033
1,331	1,331	2,662	96,419
838	1,591	2,430	80,184
5,516	8,298	13,814	48,668
3,554	1,947	5,501	38,549
-	-	-	29,696
1,580	2,150	3,730	26,270
4,000	14,958	18,958	18,958
501	2,529	3,030	15,302
640	1,938	2,578	11,777
-	10,927	10,927	11,122
740	766	1,506	10,073
998	591	1,590	5,993
939	3,459	4,398	5,024
207	583	790	4,162
-	336	336	2,833
814	70	885	885
<u>170,990</u>	<u>497,394</u>	<u>668,384</u>	<u>4,181,663</u>
10,631	2,647	13,278	202,029
<u>1,204</u>	<u>2,239</u>	<u>3,443</u>	<u>73,448</u>
<u>\$ 182,825</u>	<u>\$ 502,280</u>	<u>\$ 685,105</u>	<u>\$ 4,457,141</u>

The accompanying Notes are an integral part of these financial statements.

Emergency Family Assistance Association, Inc.

Statement of Functional Expenses

Year ended June 30, 2016

	Program Services				Total
	Basic Needs	Emergency Shelter	Transitional Housing	Children's Program	
Salaries	\$ 401,231	\$ 198,831	\$ 126,874	\$ 69,092	\$ 796,029
Payroll taxes	38,265	18,457	12,155	6,455	75,332
Employee benefits	71,710	36,421	23,817	11,949	143,897
Workers compensation insurance	8,923	4,204	2,849	1,541	17,517
Total personnel	520,130	257,913	165,695	89,037	1,032,775
Client aid					
In-kind	1,202,481	-	-	-	1,202,481
Purchased	512,176	12,254	5,492	2,314	532,237
Contracted services	-	-	-	-	-
In-kind	-	112,433	-	-	112,433
Purchased	15,919	-	13,232	-	29,151
Rent expense	81	23	14	19	137
In-kind	9,978	39,202	33,823	-	83,002
Purchased	15,545	20,424	35,520	63	71,552
Marketing and donor recognition	16,027	10,093	3,813	1,389	31,321
Utilities	6,358	2,462	2,188	895	11,903
Repairs and maintenance	8,914	7,789	15,826	1,685	34,214
Computers and copiers	-	76	30,624	-	30,700
Supplies	4,625	8,948	3,000	966	17,539
Interest expense	-	-	-	-	-
Insurance	5,137	1,881	1,617	2,685	11,321
Staff development	4,299	1,871	1,433	576	8,179
Transportation	3,943	2,294	2,546	195	8,978
Miscellaneous expense	-	-	-	-	-
Telephone	-	5,951	-	-	5,951
Volunteer development	523	76	128	20	747
Credit card fees	3,270	875	771	337	5,253
Postage	746	508	1,348	63	2,665
Work study program	1,552	374	418	230	2,574
Investment management fees	-	-	-	-	-
Total expenses before depreciation	2,331,705	485,446	317,490	100,473	3,235,113
Depreciation - major assets	32,560	43,825	112,367	-	188,752
Depreciation - minor assets	21,255	26,611	30,163	27	78,056
Total expenses	\$ 2,385,520	\$ 555,881	\$ 460,020	\$ 100,500	\$ 3,501,921

Supporting Services				
General and Administrative	Fundraising	Total	Total Expenses	
\$ 106,169	\$ 232,746	\$ 338,915	\$ 1,134,944	
5,872	19,653	25,524	100,856	
15,277	36,800	52,077	195,975	
1,401	4,438	5,839	23,356	
<u>128,720</u>	<u>293,636</u>	<u>422,356</u>	<u>1,455,131</u>	
-	-	-	1,202,481	
-	-	-	532,237	
-	-	-	112,433	
-	-	-	29,151	
254	121,235	121,489	121,626	
1,128	1,128	2,256	85,258	
1,930	1,221	3,151	74,703	
8,021	8,981	17,003	48,323	
17,644	15,112	32,756	44,660	
4,101	618	4,719	38,933	
-	-	-	30,700	
1,876	2,125	4,001	21,540	
4,000	11,049	15,049	15,049	
857	1,260	2,117	13,438	
1,296	2,159	3,454	11,633	
794	902	1,696	10,674	
-	9,825	9,825	9,825	
-	-	-	5,951	
921	3,925	4,846	5,594	
14	14	28	5,282	
1,562	699	2,261	4,926	
139	379	518	3,092	
831	155	986	986	
<u>174,088</u>	<u>474,424</u>	<u>648,512</u>	<u>3,883,625</u>	
2,647	10,631	13,278	202,030	
<u>4,068</u>	<u>1,246</u>	<u>5,314</u>	<u>83,370</u>	
<u>\$ 180,803</u>	<u>\$ 486,301</u>	<u>\$ 667,104</u>	<u>\$ 4,169,025</u>	

The accompanying Notes are an integral
part of these financial statements.

Emergency Family Assistance Association, Inc.

Statements of Cash Flows

Increase (Decrease) in Cash and Cash Equivalents

Years ended June 30	2017	2016
Cash Flows From Operating Activities		
Change in net assets	\$ 570,064	\$ 188,282
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	275,477	285,400
Unrealized (gain) loss on investments	21,096	(379)
Decrease from changes in assets and liabilities		
Grants and pledges receivable	(305,504)	(9,852)
Inventory	26,559	(820)
Prepaid expenses and other current assets	13,007	(19,550)
Deposits and other assets	(8,257)	8,412
Accounts payable	51,866	(6,552)
Accrued expenses	26	16,968
Deposits payable	(3,672)	3,151
Deferred revenue	(17,309)	(2,333)
Net cash provided by operating activities	<u>623,353</u>	<u>462,728</u>
Cash Flows From Investing Activities		
Purchase of investments	(524,712)	(247)
Proceeds from sale and maturity of investments	254,190	3,681
Purchases of property and equipment	(468,930)	(226,550)
Transfers to (from) restricted cash	108,738	(39,132)
Net cash used by investing activities	<u>(630,714)</u>	<u>(262,248)</u>
Cash Flows From Financing Activities		
Payments on long-term debt	<u>(20,907)</u>	<u>(19,953)</u>
Net cash used by financing activities	<u>(20,907)</u>	<u>(19,953)</u>
Net Increase (Decrease) in Cash and Cash Equivalents	(28,268)	180,527
Cash and Cash Equivalents, Beginning of Year	<u>1,074,064</u>	<u>893,537</u>
Cash and Cash Equivalents, End of Year	<u>\$ 1,045,796</u>	<u>\$ 1,074,064</u>
Supplemental Cash Flow Information		
Cash paid for interest	<u>\$ 29,696</u>	<u>\$ 29,614</u>

The accompanying Notes are an integral part of these financial statements.

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Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 1 – Nature of Organization and Significant Accounting Policies

Nature of Organization. Emergency Family Assistance Association, Inc. (EFAA) helps those in our community whose immediate needs for food, shelter and other basic necessities cannot adequately be met by other means, and supports their efforts toward financial stability or self-sufficiency.

EFAA was founded in 1918 as the Social Service Bureau, and was incorporated in 1961 under the laws of the State of Colorado. Funding for EFAA is primarily obtained through charitable contributions from interested parties. EFAA serves Boulder county and has four major types of programs: basic needs, emergency shelter, transitional housing, and a children's program.

The Basic Needs Program provides assistance with food, transportation, utility payments, rent or rental deposits, minor medical expenses, emergency lodging, personal necessities, and other basic need items. EFAA also provides self-sufficiency counseling and referral services in conjunction with basic needs assistance.

The Emergency Shelter Program provides emergency shelter to clients in need. Clients stay an average of seven weeks, and must agree to work with a caseworker to develop a plan to obtain permanent housing.

The Transitional Housing Program consists of multiple units in Boulder County. Clients stay an average of one year, but may stay up to two years. Caseworkers work with each family in an individualized way to help them increase their self-sufficiency and make progress toward obtaining permanent housing. The caseworkers help to arrange longer-term educational activities such as English as a second language, high school GED, and others.

EFAA owns or rents the property utilized in the Emergency Shelter and Transitional Housing Programs. Rent charges by EFAA to tenants are at rates substantially below market rental rates. While the difference between the market value rent and the discounted rent is not recorded in the accompanying statement of activities, the value of the discounted rent is an integral component of EFAA's services.

The Children's Program provides after-school educational and development activities for the children in the shelters.

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Basis of Accounting. The financial statements of EFAA have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Net Asset Classification. EFAA distinguish between contributions received for each net asset category in accordance with donor-imposed restrictions. EFAA complies with established standards for external reporting by not-for-profit organizations, which requires that resources be classified for reporting purposes into three net asset categories according to externally (donor) imposed restrictions. The three net asset categories are as follows:

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 1 – Nature of Organization and Significant Accounting Policies (continued)

Unrestricted Net Assets. Net assets not subject to donor-imposed stipulations.

Temporarily Restricted Net Assets. Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time. Once the stipulation is met, the assets are released from restriction and the expenditure is recorded in the activities of unrestricted net assets.

Permanently Restricted Net Assets. Net assets subject to donor-imposed stipulations that require the donated assets to be maintained permanently by the Organization. Generally, the donors of these assets would permit the Organization to use all or part of the income earned on the corpus for general or specific purposes.

Functional Allocation of Expenses. Direct expenses have been allocated to the applicable program for which the expenses were incurred. Indirect expenses have been allocated among program, general and administrative, and fundraising activities based on estimated relative usage of resources attributable to these activities.

Cash and Cash Equivalents. EFAA considers all highly liquid investments, including demand deposits and money market funds, with a maturity of three months or less, to be cash equivalents. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

Investments. EFAA's investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. EFAA's management determines the valuation policies utilizing information provided by the investment advisors and custodians.

Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities. Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

Fair Value Measurements. EFAA reports using fair value measurements, which requires enhanced disclosures about investments that are measured and reported at fair value and establishes a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 1 – Nature of Organization and Significant Accounting Policies (continued)

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurements. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2017 and 2016.

Certificates of Deposit. EFAA values certificates of deposit at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer. Early withdrawal charges may apply in the event the instruments are liquidated prior to their scheduled maturity date.

Beneficial Interest in Assets Held by The Community Foundation Serving Boulder County. Valued at the net asset value ("NAV") of units held by EFAA at year end. The NAV, as provided by The Community Foundation Serving Boulder County (the Foundation), is used as a practical expedient to estimate fair value. The NAV is based on the fair value of the underlying investments held by the Foundation less its liabilities. This practical expedient is not used when it is determined to be probable that the Foundation will sell the investment for an amount different than the reported NAV.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while EFAA believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

In general, investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the investment balances and the amounts reported in the statements of financial position.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 1 – Nature of Organization and Significant Accounting Policies (continued)

Fair Value Measurements (continued). The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The valuation methodology may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Agency Funds. Various funds are received directly from grantors by EFAA, as fiscal agent for other entities, and they are disbursed as invoices presented from the agencies. EFAA serves as a pass-through agent for these grants and receives no benefit from the funds and, accordingly, the amounts held for the other agencies are not included in EFAA's Statements of Activities.

Grants and Pledges Receivable. Grants and pledges receivable are stated net of allowances for uncollectible accounts. At the time receivables are originated, EFAA considers an allowance for doubtful accounts based on the creditworthiness of the donor. The allowance is continually reviewed and adjusted to maintain the allowance at a level considered adequate to cover future uncollectible amounts. The allowance is management's best estimate of uncollectible amounts and is determined based on historical performance that is tracked by EFAA on an ongoing basis. Management believes that all grants and pledges receivable are fully collectible at June 30, 2017 and 2016.

Inventory. EFAA maintains inventories of food and bus passes for distribution to clients. Used furniture was inventoried through June 30, 2016, but the program was discontinued in 2017. Food inventories are weighed when purchased or donated. During the years ended June 30, 2017 and 2016, an average price per pound of \$1.67 and \$1.72, respectively, was used to value food received and distributed to clients, and to value inventory on hand at year end. All furniture inventory had been donated and was carried at estimated market value at the date of donation using the specific identification method. All other inventories are stated at the lower of cost (first-in, first-out method) or market.

Property and Equipment. It is EFAA's policy to capitalize property and equipment at cost for purchases over \$1,000, while repair and maintenance items are charged to expense. Donations of property and equipment are capitalized at their estimated fair value at the date of gift. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 1 – Nature of Organization and Significant Accounting Policies (continued)

Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. In general, asset lives are as follows:

	<u>Life in Years</u>
Buildings and improvements	7 - 30
Minor building improvements	3 - 15
Furniture and fixtures	3 - 10
Computers and electronics	4 - 7
Vehicles	3 - 5
Software	3 - 4

Depreciation expense for the years ended June 30, 2017 and 2016 was \$275,477 and \$285,400, respectively.

Impairment of Long-lived Assets. In the event that facts and circumstances indicate that property and equipment, or other assets, may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows associated with the asset are compared to the asset's carrying amount to determine if a write-down to market value would be necessary. No impairment losses were recorded during the years ended June 30,

Revenue Recognition. Payments received for client services that are reciprocal in nature are deferred and recognized as services are rendered.

Contributions. Contributions are recognized when donations are received. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Contributions and grants that are restricted by the donor or grantor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized.

Contributed Services. Contributed services are recognized if the services received satisfy the criteria for recognition. The contributions of services are recognized if services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. For each of the years ended June 30, 2017 and 2016, the donated professional services recognized in the financial statements were \$18,958 and \$15,049, respectively.

Income Taxes. EFAA is a nonprofit corporation exempt from income taxes as described in Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. Accordingly, no provision for income taxes has been made.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 1 – Nature of Organization and Significant Accounting Policies (continued)

EFAA utilizes the provisions of ASC 740, pertaining to accounting for uncertainty in income taxes. The pronouncement requires the use of a more-likely-than-not recognition criteria before and separate from the measurement of a tax position. An entity shall initially recognize the financial statement effects of a tax position when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. With respect to EFAA, this would primarily relate to the determination of unrelated business taxable income and to the maintenance of its tax

Management has evaluated the adopted policies and procedures that have been implemented to provide assurance that income is properly characterized and activities that jeopardize its tax exempt status are within limits established under existing tax code and regulations. Management has determined the effects of uncertain tax positions are not material to EFAA for recognition or disclosure in the accompanying financial statements and, accordingly, no income tax liability has been recorded for uncertain income tax positions in the accompanying financial statements.

Income taxes for the years ended June 30, 2013 through the current year are open for examination. Penalties and interest may be assessed on income taxes that are delinquent.

Subsequent Events. EFAA evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through September 13, 2017, the date at which the financial statements were available for release.

Note 2 – Fair Value Measurements and Investments

The following table sets forth by level, within fair value hierarchy, EFAA's investments, at fair value, as of June 30, 2017:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Certificates of deposit	\$ -	\$ 475,043	\$ -	\$ 475,043
Beneficial interest in assets held by The Community Foundation Serving Boulder County	-	76,389	-	76,389
	<u>\$ -</u>	<u>\$ 551,432</u>	<u>\$ -</u>	<u>\$ 551,432</u>

The following table sets forth by level, within fair value hierarchy, EFAA's investments, at fair value, as of June 30, 2016:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Certificate of deposit	\$ -	\$ 250,494	\$ -	\$ 250,494
Beneficial interest in assets held by The Community Foundation Serving Boulder County	-	51,512	-	51,512
	<u>\$ -</u>	<u>\$ 302,006</u>	<u>\$ -</u>	<u>\$ 302,006</u>

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 2 – Fair Value Measurements and Investments (continued)

The following sets forth a summary of EFAA's beneficial interest in assets held by The Community Foundation Serving Boulder County reported at NAV at June 30:

<u>Fair Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency</u>	<u>Other Redemption Restrictions</u>	<u>Redemption Notice Period</u>
2017				
\$ 76,389	N/A	Immediate	Redemptions will only be made upon written request of EFAA	None
2016				
\$ 51,512	N/A	Immediate		None

Changes in Fair Value Levels. The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

EFAA evaluated the significance of transfers between levels based upon the nature of the financial instruments and size of the transfer relative to total net assets available for benefits. For the years ended June 30, 2017 and 2016, there were no significant transfers in or out of fair value levels.

Investment income consisted of the following for the years ended June 30:

	<u>2017</u>	<u>2016</u>
Investment interest and dividends	\$ 2,241	\$ 3,904
Unrealized gain (loss) on investments	(21,096)	379
Net investment income (loss)	<u>\$ (18,855)</u>	<u>\$ 4,283</u>

Note 3 – Note Payable

EFAA has a debt agreement with Vectra Bank with outstanding borrowings of \$676,689 and \$697,596 as of June 30, 2017 and 2016, respectively. The agreement is subject to a variable interest rate, which increased to 4.737% on July 1, 2017, and requires monthly principal and interest payments of \$4,394, which are periodically adjusted, through June 2022. The agreement is collateralized by a building and requires an assignment of a deposit account totaling \$87,500. The agreement is subject to compliance with certain operating ratios and working capital requirements.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 3 – Note Payable (continued)

Scheduled principal payments required under long-term debt obligations are as follows at June 30, 2017:

Year Ended June 30	Amount
2018	\$ 21,200
2019	22,200
2020	23,300
2021	24,400
2022	23,941
Thereafter	561,648
	<u>\$ 676,689</u>

Note 4 – Temporarily Restricted Net Assets

Temporarily restricted net assets consisted of the following:

	July 1, 2016 Balance	Receipts	Disbursements	June 30, 2017 Balance
North Boulder Property	\$ 479,956	\$ -	\$ (26,907)	\$ 453,049
Pet Support	5,423	-	(489)	4,934
Garfield Improvements	45,151	-	(45,151)	-
Atwood Improvements	36,858	-	(36,680)	178
	<u>\$ 567,388</u>	<u>\$ -</u>	<u>\$ (109,227)</u>	<u>\$ 458,161</u>
	July 1, 2015 Balance	Receipts	Disbursements	June 30, 2016 Balance
North Boulder Property	\$ 522,833	\$ 25,000	\$ (67,877)	\$ 479,956
Medical Support	24,838	-	(24,838)	-
Pet Support	6,063	-	(640)	5,423
Garfield Improvements	-	164,417	(119,266)	45,151
Atwood Improvements	-	51,000	(14,142)	36,858
	<u>\$ 553,734</u>	<u>\$ 240,417</u>	<u>\$ (226,763)</u>	<u>\$ 567,388</u>

Note 5 – Designated Net Assets

Current Needs. The Board of Directors has designated \$670,000 and \$660,000 of unrestricted net assets for current operating needs at June 30, 2017 and 2016, respectively. These funds are restricted designations imposed internally and are recorded as unrestricted assets.

Endowment. In 2002, the Board of Directors established the Abigail Greer Endowment Fund by setting aside \$18,015 in memorial donations. The fund is to be used to support children in shelters managed by EFAA. The endowment is currently held in a cash account.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 5 – Designated Net Assets (continued)

Changes in board-designated endowment net assets are as follows for the years ended June 30:

	<u>2017</u>	<u>2016</u>
Board-designated endowment net assets, beginning of year	\$ 29,415	\$ 28,265
Transfers of undesignated net assets	<u>1,200</u>	<u>1,150</u>
Board-designated endowment net assets, end of year	<u>\$ 30,615</u>	<u>\$ 29,415</u>

Endowment Investment and Spending Policies. EFAA has adopted certain investment and spending policies. Specifically, these policies require that investments must first, provide security; second, retain required liquidity; and third, maximize yield. Investments are made with the approval of the Executive Director and reported to the Finance Committee on a quarterly basis and to the Board of Directors annually. Approved instruments of investment are obligations of the United States Government, money market funds, certificates of deposit with banks within the United States, deposits in savings banks within the United States, Federal savings and loans institutions, and credit unions located within the United States.

EFAA's policies also state that the earnings of the board-designated Abigail Greer endowment may be used to fund EFAA children's programs.

Note 6 – Special Event

EFAA derived net proceeds from the Celebration of Boulder Banquet, a special fundraising event for the years ended June 30:

	<u>2017</u>	<u>2016</u>
Gross proceeds	\$ 459,362	\$ 410,070
Direct costs	<u>(92,331)</u>	<u>(90,804)</u>
Net proceeds	<u>\$ 367,031</u>	<u>\$ 319,266</u>

Note 7 – Retirement Plan

EFAA provides a Simplified Employee Pension Plan (SIMPLE) for its employees. Employees may elect to defer a portion of their salaries by contributing to individual retirement accounts. EFAA is required to contribute 2% of salaries for employees earning at least \$2,500 per year to the employees' individual retirement accounts. Contributions to the plan were \$23,818 and \$21,337 during the years ended June 30, 2017 and 2016, respectively.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 8 – Commitments

Operating Leases. EFAA leases various units used for transitional housing in Boulder, Colorado. All leases can be cancelled at any time without penalty.

Total rent expense for all leases, not reflecting a reduction due to sublease rental income and excluding in-kind rent, was \$6,978 and \$29,149 for the years ended June 30, 2017 and 2016, respectively.

EFAA subleases multiple housing units to third parties on a month-to-month basis. Sublease income for the years ended June 30, 2017 and 2016 totaled \$5,500 and \$10,500, respectively.

Note 9 – Contingencies

Lafayette Shelter - 201 N. Carr. In November 2000, EFAA acquired a twelve unit apartment property located in Lafayette, Colorado. The total acquisition cost was \$956,257, of which \$110,000 was paid by a grant from the State of Colorado, Department of Local Affairs, Division of Housing. Under the terms of the grant, the property must be rented only to low and very low income persons (as defined) for a period of thirty years. If the property ceases to be used by low income persons, EFAA must repay the full grant amount to the State.

In December, 2001, EFAA received a \$585,000 grant from the County of Boulder, which was used for additional acquisition costs and to pay off the mortgage on the Lafayette property. Under the terms of the grant, EFAA would have to pay the principal grant amount to the County following the occurrence of any one or more of the following events: the property is sold without the County's advance written consent; EFAA files for bankruptcy protection; the giving of an assignment for the benefit of creditors by EFAA; dissolution of EFAA; or failure to use the property as part of its

Boulder Shelter – 18th Street Triplex. In November 2005, EFAA received a \$130,295 grant from the Colorado Division of Housing. Per the grant agreement, \$100,295 was passed through to a subgrantee for its use in acquiring ten units of transitional housing in Boulder, and \$30,000 was restricted for EFAA to acquire a new transitional housing triplex in Boulder. Under the terms of the grant agreement, EFAA, as lead party, is responsible for monitoring and reporting to the grantor that all thirteen units are being held for use by eligible households (as defined) for a period of fifty years. If the use of the subject units ceases to comply with the grant terms, EFAA, as lead party, could be required to repay the entire grant, although EFAA would have recourse against the subgrantee for the ten units belonging to the subgrantee.

In November 2005, EFAA received a \$15,000 Community Development Block Grant from the City of Boulder. The covenants recorded on the Boulder property require that EFAA use the units only for residential housing for rent. This agreement runs in perpetuity.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 9 – Contingencies (continued)

Boulder – 1575 Yarmouth. In April 2007, EFAA acquired land in north Boulder upon which EFAA constructed a mixed use building consisting of offices, a food bank, and seven transitional housing apartments. EFAA received \$160,000 in a Community Development Block Grant from the City of Boulder for this purpose. Under the terms of the agreement, EFAA must use the property only as a necessary and integral part of its program(s). The City can demand that EFAA repay an appreciated grant amount (as defined) should any of the following events occur: EFAA's interest in the property is sold, leased, or transferred without the City's consent; EFAA enters into bankruptcy proceedings; EFAA gives an assignment for the benefit of creditors without the City's consent; EFAA dissolves as a corporate entity; and/or EFAA fails to use the property for a period of 30 days as a necessary and integral part of its program(s). This agreement runs in perpetuity.

In June 2008, EFAA received a \$70,000 grant from the Colorado Division of Housing for the construction of seven apartments in the Yarmouth building. Under the terms of the grant, the apartments must be rented only to low and very low income persons (as defined) for a period of fifty years. If the apartments cease to be used by low income persons, EFAA must repay the full grant amount to the State.

Louisville Shelter - 1606 Garfield. In May 2012, EFAA received a \$546,000 grant from the County of Boulder for the purchase of housing in Louisville, Colorado. Under the terms of the grant, the property must be used for emergency and transitional housing for homeless families in Boulder County for a period of ninety-nine years. If the property ceases to be used for this purpose, EFAA must repay the full grant amount to the County of Boulder.

Longmont Shelter - 811 Atwood. In May 2013, EFAA received a \$68,300 grant from the County of Boulder for the repair and improvement of housing in Longmont, Colorado. Under the terms of the agreement, EFAA would have to pay the principal grant amount to the County following the occurrence of any one or more of the following events: the property is sold without the County's advance written consent; EFAA files for bankruptcy protection; the giving of an assignment for the benefit of creditors by EFAA; dissolution of EFAA; or failure to use the property as part of its programs. The property also serves as collateral under the terms of the agreement, pursuant to a Deed of Trust to the Boulder County Public Trustee.

North Boulder Shelter - 4650 16th Street. In August 2014, EFAA received a \$400,000 grant from the County of Boulder for the purchase of property in Boulder, Colorado. Under the terms of the agreement, EFAA would have to pay the principal grant amount to the County following the occurrence of any one or more of the following events: the property is sold without the County's advance written consent; EFAA files for bankruptcy protection; the giving of an assignment for the benefit of creditors by EFAA; dissolution of EFAA; or failure to use the property as part of its programs. The property also serves as collateral under the terms of the agreement, pursuant to a Deed of Trust to the Boulder County Public Trustee.

Investment in LLC Remainder Interest. In December 2003, EFAA received a gift of a 10% remainder interest in a limited liability company (LLC) from a board member. The value of the interest has not been recorded on EFAA's financial statements for the years ended June 30, 2017 and 2016 as the initial gift of assignment and assumption of the LLC interest remains with the Community Foundation Serving Boulder County, who holds variance power with respect to this gift.

Emergency Family Assistance Association, Inc.

Notes to Financial Statements

June 30, 2017 and 2016

Note 9 – Contingencies (continued)

The LLC owns land and a building in Ohio, which is currently leased to a Rite Aid store. The approximate value of this interest to EFAA was derived from a December 2003 independent appraisal of the remainder interest. The appraisal makes assumptions as to the life expectancy of the donor, amount and continuation of rental receipts, useful life of the building, and no increase or decrease in the value of the property. Using these assumptions, management estimates that EFAA will begin receiving cash distributions of rental income from the property in 2027.

The Community Foundation Serving Boulder County Designated Endowment. EFAA is the beneficiary of a Designated Endowment Fund held by The Community Foundation Serving Boulder County (the Foundation). The donor has granted the Foundation variance power and, accordingly, these funds are not recorded on EFAA's financial statements. Each year, the Foundation transfers up to 5% of these funds to EFAA, at which time EFAA records grant revenue for the amount of the transfer. As of June 30, 2017 and 2016, the fair market value of these funds was \$19,174 and \$18,672, respectively.

Note 10 – State Unemployment Self Insurance Plan

EFAA participates in a state unemployment self insurance plan. The claim exposure varies based on the number of state approved claims. Under the plan, EFAA accrues the estimated expense of state unemployment costs based on approved claims received from its insurance company. There were no accruals of estimated claims as of June 30, 2017 and 2016. Claim payments based on actual claims ultimately filed could differ materially from these estimates.

Note 11 – Concentrations of Credit Risk

EFAA routinely maintains cash balances in excess of federally insured limits.